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TOMORROW'S MANUAL

A PSYCHIC POINT OF VIEW - PSI

THE PAST

Many who read this paper will not believe it, but no one can afford to ignore it.

There have been numerous articles attempting to describe the evolution of business management theories. All of these articles and books dealt with the past; this is about the future.

The most recent best seller In Search of Excellence points out that the study of business management practices ignored outside forces such as consumer psychology, competition, marketplace, government interference, or environment. A company maximized profits by looking inward.

During the sixties, writers began to acknowledge the effects of outside forces. They had to. Forces other than those purely internal were suspected of causing successes and failures.

Classical economic theory was also being challenged at the same time by upstart economists who believed psychology and human

behavior affected economic decision making as much as pure mathematical models developed in pristine labs. These were the behavioralists or psycho-economists.

Rational thinkers like the early economists held to the belief that profits were maximized in a rather unexciting mechanical straightforward way. On the other hand, those who believed in the social theory of decision making declared that habits, social groups psychological factors and other forces shaped profit maximization as much as or more than the rational mechanisms. The problem was that neither total trickle down rational theory nor the trickle up social theory worked without some understanding of unexplained forces, which were affecting management's decisions.

THE PRESENT

The present is a combination of rational and social, coupled with an innovation which some writers classify as theory. Some of the world's leading corporations are experimenting with combinations of rational, social and innovation theories. In some of America's most successful companies, small highly charged teams willing to take substantial risks are forging a new management style and

structure. The shape is still undefined, but creative ideas are emerging to describe the process. The present will sort itself out and historians will catalogue it. What about the future?

THE FUTURE

Science and technology are expanding rapidly and changes are occurring in our philosophy and business practices. Human beings are realizing the extent to which we are determined by what we are, have been, and the extent to which we are free to develop and expand our creative processes. We who probe the future will refuse to make the same errors committed by our ancestors. Those who cannot use history for what it is and remain too long in the past will atrophy. We as thoughtful and serious people are becoming more sensitive, aware and conscious of a body of paranormal knowledge, called psi.

My personal view of psi would naturally be subjective, as I must approach the study and use of this concept considering foremost what I was, am and will be: a psychic. I have been part of the thought processes, the experiments, the new uses and beyond. Yet, I feel we have barely scratched the surface and have much to

learn about the subjective point of view, and from it. This study, experimentation, use and evaluation will help serious and thoughtful futurists to make valid and more accurate decisions about the psychic and the psychic's subjective method.

THE PSYCHIC OPERATIONS MANUAL

To develop a working aid for successful application, it is necessary to develop an outline, a working description, and finally a manual of the psychic operation.

Before attempting an outline, we must take time to understand the paranormal experience. We have to develop a program through trial and error, observation and innovation before we can develop a useful first step, the outline. One important criterion of the paranormal experience is that we must use events past, present and future. To the psychic's ability to perceive events past, present and future, we have added new ways for measuring how the paranormal can be applied successfully. Consider the dramatic implications of a manual developed by employing paranormal experience and objective criteria for business, government, politics, justice and human relations. The industrial revolution

would pale and become insignificant compared to the advances civilization could make by finding the right keys to quantify the paranormal experience.

Example: If a psychic can identify the location of a kidnap victim, there must be follow-through, not only to aid the victim, but to assess the strengths and shortcomings of the psychic's experience. Continual feedback is essential to assess the value of the psychic information received. Careful attention must be given to separate the psychic experience from the objective evaluation.

Constant lack of follow-through has been one of the most frustrating experiences faced by those with psychic power, who have attempted to aid unfortunate victims of crime. We are slowly overcoming the inbred and objective trait of disbelief, but it is no less frustrating to the futuristic psychic to witness this slow pace. Without feedback, debate, challenge, problem solving and puzzling, nothing can be further examined in an objective fashion.

Why don't objective people approach the paranormal experience with the same thought patterns and drive which are used to solve

day-to-day problems? I feel that fear of ostracization, fear of failure, fear of peers and fear of fear are some of the reasons.

A psychic can either send or receive information spontaneously or with induced spontaneity. To a psychic, spontaneous means that a psychic has a psi experience of an event that the psychic knows nothing about as measured by rational or objective standards. This psi experience comes to the psychic person unconsciously as in a dream or is transmitted through telepathy or clairvoyance. After the psychic receives the information, the psychic person then becomes conscious of the information received. In some fashion the information is transmitted from unconscious to conscious. Telepathy means thoughts transferred from one mind to another. Clairvoyance is perceiving as though visually objective things or events.

Areas of Inquiry

1. How to more effectively isolate the receipt of spontaneous information.
2. Does the receipt of spontaneous information occur the same each time?

3. Are there external factors which make easier the spontaneous receipt of such information?
4. If the process of receiving information is different, how is it different each time and why?
5. How to predict and regulate method of receiving such information.
6. How to measure the transfer of information from unconscious to conscious.
7. How to make the transfer from unconscious to conscious more complete and predictable.
8. Differentiate between what is rational and logical and what is psi experience in the transfer of information from unconscious to conscious.
9. If a psychic dreams about an accident or other event, why does the psychic remember the dream upon awakening?

What is the significance of details remembered? What is the significance of details which were not as clear, but which appeared to be more important after the event?

10. What are the differences among psi experiences transmitted by dreams, telepathy or clairvoyance?

In an induced spontaneous psi experience, the psychic person places himself in a condition to send or receive information.

Example: A psychic may do psychometry on an object to find the location of a missing person. Psychometry means transmission of thoughts or impressions through handling an object which belonged to or was touched by the missing person at one time.

Areas of Inquiry

1. Differentiate among objects, things and intangibles such as questions or thoughts.
2. What factors yield the most detailed results?
3. What factors cause confusion?
4. Do objective factors or logic enter to assist the induced spontaneous psi experience?
5. How do we measure the amount of logic and objective thought as opposed to subjective thoughts?

6. What forces or events or items could throw a psychic off course?
7. Can a psychic be deliberately thrown off course?
8. Determine what is hit material, possible material or illusory material.
9. What causes reception of illusory material or what makes material hazy?
10. How does the psychic's personality affect results?

In addressing the areas of inquiry outlined in this paper, we must study the psychic's operation from the viewpoint of horizon. "Horizon" is a maximum field of vision, past, present and future, from a determined standpoint. "Determined" standpoint is whether the information received or sent is applicable and how.

OBJECTIVE AND SUBJECTIVE EVENTS

We must assess the horizon by looking at two areas, objective event and subjective experience. A classic definition of objective event is anything which takes place past, present or future.

subjective experience means the impression received by a person with psychic powers of an objective event which has happened or will happen. When assessing the objective event, we must ask what of significance is going to take place, such as a birth, wedding, trip, death or some other event. When assessing the subjective experience, we must ask what is the psychic perceiving about the objective event and how accurate is the psychic's subjective experience.

The objective event and the subjective experience may not always occur at the same time. Whether separated by time or not, the objective event will influence the subjective experience. Thus, the objective event may not be seen clearly by the psychic, or such event may change without the psychic knowing it. This is a serious problem and forces us to realize that we must inquire how psychic experience can be influenced and which forces cause such unforeseen changes. With feedback, the psychic, working with the objective person, can draw upon the vibrations and elements which caused original subjective experiences and impressions to change.

To maximize objective use of psi and subjective experience,

the psychic must have assistance in examining the horizon. As part of the analysis, a psychic must examine how the horizon can be expanded in terms of successful application. The greater the progress by psychics and objective people working together, the more rapidly present products and policies can be moved closer to the future. This gives tremendous competitive advantage to those who are willing to be innovative.

MEANINGFUL OBSERVATIONS

One force or power which can cause false impressions is rigid and unyielding reliance upon philosophy, dogma or religion.

Example: Absolute belief in reincarnation, or a dogma which would have the Pope or Dr. Billy Graham serving as saviors or false prophets in another life, would be opinions which would render the psi experience useless.

Strongly held, inflexible opinions remove the psychic's impression from the realm of psi because the philosophy of the psychic has blocked the true subjective experience. Truth for both objective and psychic people is lost when that happens.

Example: If a psychic receives information by induced spontaneity about a kidnapping and the psychic declares that the happening was because of an experience in another life of the kidnapped person, then the psi experience is not applicable. The psi experience has been blocked, colored or ignored and the psychic has permitted dogma to substitute for true psi. The source of psi information is no longer valid.

Each psychic has his own particular way of receiving input. Therefore it is of critical importance that one who works with a psychic must first free their mind of preconceived notions about psychics. That person must then examine the psychic's way of working and develop observations from that psychic's method of working. To do otherwise would limit the input received.

The psychic must also find from this relationship what method of working provides the best results.

PSYCHIC TEAMS

Recent literature credits the Japanese with the management concept of quality circles, creative teams of problem solvers.

Some of today's most successful American companies are credited with many innovative achievements by using small intensive teams of eight to ten persons. Recent management surveys have used terms such as "chunking" or "skunk works" to describe the way some of the most innovative and profitable ideas become reality. Tomorrow's successful products will evolve from a study of how teams of psychics and objective persons can work together. Psi and creative psi will become more common as the process is better understood.

Quality circles of psychics needs a lot of work to be successful. My experience indicates that if several psychics are to work with an objective person, the objective person must remain objective. There are three immediate problems which must be addressed before the team concept is used on a regular basis. First, greater knowledge and understanding about the one-on-one relationship with a psychic must be obtained. Second, the objective person must remain objective and must be aware that such a high concentration of psychic power could cause a lapse or distortion in objective concentration.

Thirdly, one psychic in speaking to an objective person may pick up the telepathic information of another psychic, or a combination of psychic inputs transmitted through an objective person's thoughts.

Areas of Inquiry

1. How can an objective person be isolated from being a receiver and/or transmitter of telepathic information which causes confusion and mistakes?
2. How can egos of both psychics and objective people be dealt with so that the goal becomes the all-important focus of the team?
3. How do psychometry and telepathy relate to each other?

The next time a psychic team concept is to be used, the objective person working with more than one psychic must have each psychic write down their impression or psi experience. This should be forwarded to a third objective party completely detached and isolated from the scene, for compilation. This should prevent the first objective person from becoming the transmitter of one or more telepathic impressions from psychic to psychic. This method should

be tested and evaluated. The isolation of the third party must be complete. This helps to prevent the removed third party from receiving interfering telepathic information from the paper, which would distort the evaluation and compilation.

Each project must be directed towards the fulfillment of a clearly established goal. All psychics must understand that the goal must outweigh individual concerns. Confidentiality and security are of paramount importance. Ego gratification should be totally muted or success will be delayed. One problem which needs to be addressed is that the psychic ego is often bigger than the psychic. The oversized ego may affect the reliability of information. Of greater concern is the potential breach of security or premature release of information to the press. Either the objective person should release the information in the desired format, or totally withhold the information. We must therefore examine each psychic carefully to minimize indiscreet breaches of security prior to commencing experiments.

It is my personal feeling that the team concept will be extremely difficult until we know more about the workings of one psychic.

In considering the individual psychic, one must be aware that psychics too have feelings. The objective person may feel the psychic is turned on when the psi experience is temporarily at rest. An objective person working with a psychic must evaluate whether the psychic's subjective or objective faculties are working. This can only be accomplished after an objective person has spent at least one year as an apprentice observing, testing, and becoming familiar with the psychic's personality.

CONCLUSIONS

One of the essential characteristics of a psychic is the creative process which causes the psychic to have insight.

A psychic must possess a creative ability, because to "create" means to produce along new or unconventional lines. This involves risk. But, there is no innovative process which does not involve risk. In many cases, searches for new products or discoveries have been carried out by people unafraid of failure who were also willing to face criticism. A psychic must have the freedom to break out of our logical system to be able to see the past, present and future in a new light. The opportunity to break out, view events

and share experiences with objective people in a new light is what I call "creative psi." Creative psi is a special presence in the conscience. Once we establish the basic outline of how a psychic works, creative psi will be better understood by objective people.

The psychic possessing creative psi senses an urgency to move to newer and higher planes of psychic experiences and may be frustrated by the slow pace of objective team members. Great patience and maturity must be possessed by the psychic in this situation. The psychic with the unique powers of creative psi feels a need to expand a matured mind and to move the present more quickly into the future.

The future holds so much promise and excitement for solving problems of today. The psychic has received very strong impressions of what the future holds and now desires to work with a team which also feels the same way. There is a need to fill in the gaps between the present and the perceived. The task before us is to develop an objective understanding and working knowledge of the creative psychic process. Team members must be able to proceed with similar bursts of speed. Detailed records are important for

a better understanding of past, present and future.

The creative psychic is already working on the next era beyond today's high-tech revolution. Today's advances in semiconductors, materials research and microprocessors will create the tools with which we can better chart the path of creative psi.

Our graduate schools should be prepared for the new wave of students who are more concerned with having their finger on the pulse of the future than worrying about the mistakes of the past. These students will graduate with a better understanding of how to apply the subjective experience. They will have the insight.